

## HUNTY Cambodia Agricultural Industrial Park Project Introduction

HUNTY Group office



## 1.0 The Significance And Necessity of HUNTY Cambodian Agricultural Industrial Park

### 1.1 The demand for large cold storage in the local market of Cambodia has outstanding growth

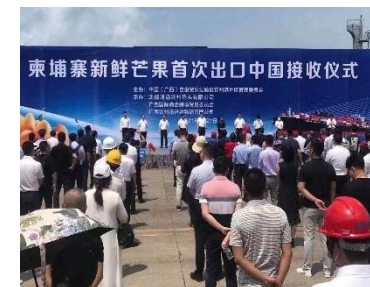
Take Hunty Cold storage as an example, Hunty cold storage belongs to Hunty Group, its address is located in Phnom Penh City, Hanoi Road, Sensok District. Built in 2016, covering an area of 20,000 square meters, it is the Cambodia largest cold storage open to market. In 2020, the 10,000-ton cold storage has been saturated, and the demand for cold storage from local customers is still increasing year by year. Relying on cold storage and processing facilities, farmers can avoid the embarrassing situation of bad market of agricultural products in peak season and shortage of agricultural products in low season. They can not only choose planting varieties and market sales time freely according to market prices, but also carry out industrial value-added deep processing of agricultural products. By frozen preservation, products can be launched off-season, so that farmers can more consciously participate in the production and management of agricultural industrialization, and then encourage farmers to choose the strong and develop excellent varieties, into a benign interaction, circular upward development situation.



### 1.2 Cambodia Times trend of industrial scale and become a major export country

- Cambodia is a traditional agricultural country, and agriculture is the largest pillar industry of the Cambodian economy. Agricultural population accounts for 85 percent of the total population and 78 percent of the national labor force, with 6.3 million hectares of arable land.
- Although the livestock industry in Cambodia started late, it has become the country's second largest industry after agricultural planting. The Cambodian government has also made efforts to systematize and intellectualize livestock farming.
- Cambodia is rich in aquaculture resources, including Tonle SAP lake, the largest freshwater lake in Southeast Asia, and a coastline of 460 kilometers. According to Cambodian agriculture, Forestry and Fisheries statistics, fishing accounts for 25 percent of overall agriculture and between 10 and 12 percent of GDP. At present, Cambodia's fish production remains at about 600,000 tons. After Norway and Japan, Cambodia has become one of the largest fish consumers.

- In April 2019, the first batch of Cambodian banana export to China registered orchards approved by China. The picture below shows the first ceremony of Cambodian banana exports to China in May 2019 in the **Hunty** market in Phnom Penh. Held.
- On April 26, 2021, the General Administration of Customs of China officially announced the list of registered orchards and packaging plants for Cambodian mango exports to China. **Hunty** Group has also been approved for orchard and packaging plant qualifications. On May 7, 2021, the first ceremony of Cambodian fresh mango exports to China was also held in the Phnom Penh **Hunty** Market. On May 19, the first batch of fresh mangoes exported by **Hunty** Group to China arrived at Qinzhou Port smoothly.
- On June 10, 2021, under the promotion of the Chinese Embassy in Cambodia, Hunty group successfully filed with the General Administration of Customs of China. According to the “List of Accessed Aquatic Animal Countries or Regions and Species and List of Registered Enterprises” published by the General Administration of Customs of China , **Hunty** group can export four types of aquatic to the Chinese market.
- At present, China is evaluating the application of Cambodian longan to China. After approval, it will become the third type of fresh fruit approved for direct export to the Chinese market after bananas and mangoes. This year, due to the epidemic, a large number of longan in Cambodia has been unsalable. **Hunty** group has also tried its best to provide support for farmers in packaging, cold chain transportation, storage and sales.
- In the future, with the support of **Hunty** Agricultural Industrial Park there is more jobs we can do!



### 1.3 State policy support background of the kingdom of Cambodia

On 28 December 2019, the Ministry of Agriculture of the Kingdom of Cambodia issued the Agricultural Development Strategy 2019-2023, which points the way to improve agricultural farming techniques and product quality. The Government of Cambodia hopes to promote traditional agriculture in the direction of advanced technologies, increased productivity, diversification and market demand, based on factors such as sustainable development, globalization trends and the application of new technologies. It focuses on the construction of infrastructure projects such as logistics and distribution, market information, inspection and testing, trading hall, storage and live poultry trading and slaughtering area, and gives full play to the demonstration role and radiation effect of standardized market.

Meanwhile, Hunty Co., Ltd. and the Ministry of Agriculture of the Kingdom of Cambodia signed the Memorandum of Strategic Cooperation on Agricultural Industry of the Kingdom of Cambodia, which has four key support directions:

1. Formulate cold-chain logistics standards of the Kingdom of Cambodia, and guide the wholesale market of agricultural products to build logistics and distribution centers, trading halls, warehousing and long-term display and trading centers of high-quality agricultural products integrated with domestic and foreign trade.
2. Establish inspection and testing center, information center, security monitoring center, warehouse namely sewage treatment center, settlement management center and independent fully closed live poultry trading and slaughtering center.
3. Guide large-scale agricultural circulation enterprises or third-party logistics enterprises to build fresh agricultural products distribution center.
4. Encourage large-scale agricultural circulation enterprises to build cold chain systems.



## 2.0 Location strategy of Hunty Cambodian Agricultural Industrial Park

The project site is located in the kingdom of Cambodia transformation and upgrading national agricultural demonstration zone, one of the three largest logistics base: Cambodia sihanouk province and kampot province comprehensive agricultural producing area .

It is located at the junction of Highway 48 and Highway 4 in Kampong Seila, Sihanoukville, covering an area of 79 hectares. East of Phnom Penh port 129Km, west of Sihanoukville port 70Km, Sihanoukville Airport 65Km; It is 150Km away from Kogong Thai port in the north and 130Km away from Vietnam Ha Sin port in the south. The project has a superior geographical location and is close to No. 4 National Highway, Phnom Penh - West Port Expressway and Kogong - West Port National Highway. Sihanoukville Port, Kampot deep water port, and other major transportation facilities converge here, providing a strong guarantee and natural foundation for the development of trade and logistics and agricultural and food processing, with convenient land, sea and air transportation and strong radiation capacity.



### 3.0 Development goals of Hunty Cambodian Agricultural Industrial Park

The core goal of the development of the industrial park is to accelerate the construction of cold chain in Cambodia and make it the core of agricultural products free trade Zone. With large cold storage as the center, it extends vertically and upward to create a full-function industrial chain of tropical fruit storage, processing and export, intensive processing of agricultural products, aquatic products, frozen meat processing, and frozen food supply and marketing.

To build a large-scale national agricultural products base in Cambodia, and become a leading enterprise integrating production and processing of refrigerated trade, import and export trade, logistics distribution, e-commerce, transaction information, food safety testing, agricultural and business cooperation, international fruit, agricultural products (Cambodian meat and aquatic products) and frozen food exchange center, covering as much as possible famous, special and excellent food at home and abroad. To become the largest and most complete professional cold chain food market distribution center in Cambodia and even the southeast Peninsula region.

## 4.0 Social benefits of Hunty Cambodian Agricultural Industrial Park

### 4.1 Promote economic reform of agricultural industry in the Kingdom of Cambodia

Because the project is the implementation of agricultural industrialization, deep processing of products, greatly improve the added value of agricultural products, increase the income of growers and farmers. The modernization of logistics channels in the park and the realization of e-commerce have changed the distance between urban and rural areas and the transaction space of traditional transactions, and truly realized the industrial revolution of the whole Cambodian .

### 4.2 Increase urban employment Cambodia

Food processing, storage, wholesale and logistics market are labor-intensive jobs, and the joint enterprise platform can increase a certain number of jobs by employing people 40s and 50 each team. According to the implementation of the investment plan, in addition to professional and technical personnel, the base construction, cold storage, processing production line and sales and wholesale center can provide employment for 1,000 people, and the sales chain distribution network in Cambodia can provide employment for 500 people, which is more than 1,500 people in total. Linked by professional frozen food market, built planting breeding base, can derive considerable small and medium-sized owners self-employment opportunities, thus radiation values of employment.

### 4.3 Build a platform for international exchanges

Cambodia's agricultural exports rose nearly 90 percent in the first 10 months of this year compared with the same period last year, the ministry of Agriculture, Forestry and Fisheries announced On November 1. According to the Ministry of Agriculture, Forestry and Fisheries, Cambodia exported 6.364m tones of agricultural products to 68 countries and regions from January to October this year, amounting to us \$4 billion, an increase of 87.5%. After the completion of Hunty 129 National Industrial Park, the industrialization and large-scale operation mode will certainly make it become the economic hub of the province or even the whole country through the integration of national resources, promote the development of traditional agricultural economy towards the direction of advanced technology, productivity improvement and agricultural diversification, and then drive the export trade flow of enterprises. To make Cambodia a truly world-class agricultural exporter.